

What You Get	Massage Franchise (Envy, etc)	Massage Excellence (Customized)
Same Massage Therapist each time	* No, whoever is available	✓ Yes, who knows you & your needs
Massage Therapist with over 19 years' experience	* No, could be brand new OR experienced	✓ Yes, Michael has 19 years massage exp., a 4 year advanced certification in energy work, focus touch shiatsu, cranial sacral flow therapy, & is a Reiki master
Unconditional Guarantee, or your money back	*No	✓ Yes, We will do everything we can to provide for your well-being in a safe, peaceful, professional setting. If you feel dissatisfied in any way, tell us immediately; we will gladly refund your money. (You must let us know after your first session)
Is Additional Cash Needed at Each Session?	Yes, Tips Expected , from \$15 to \$35 each time	No cash needed: as Professional Holistic Practitioners, we do not expect tips
Sessions last the whole time advertised?	*No, 10 minutes subtracted for getting dressed	✓ Yes, 1 hour session means 60 minutes of massage
Members receive one massage each month for 12 months, with a 1 year agreement & auto payments	✓ Yes, for 50 min the monthly auto-charge is \$69; plus tips expected at each appointment= \$80-90 total	✓ Yes, monthly auto-charge is \$77 for 60 min 90 min is \$113/ 120 min is \$152 (no tips expected) (For Deep Tissue work, add \$10 for any session)
Do they rollover if I don't use them?	✓ Yes, and you can use them anytime once they are "banked."	✓ Yes, and you can use them anytime once they are "banked."
Do unused massages expire at the end of the year?	✓ Yes	✓ Yes, unless you renew for another year, then they are banked.
Can I gift one to someone else?	✓ Yes, for a charge of \$10; cannot be given to same person more than once	✓ Yes, for NO charge; cannot be given to same person more than once, or to someone already in one of our packages or membership program
Do you Offer Introductory Massage Rates?	✓ Yes, 50 min is \$60 + \$20 tip= \$80 total 80 min is \$74 + \$30 tip = \$104 total	✓ Yes, 90 min session is \$77 – No tip expected. (8.025% MN Sales Tax is included – as with all sessions)
Can Members Get Additional Massages at Reduced Rates? (if they want more than 12 in a year)	✓ Yes, 50 min is \$40 + \$20 tip= \$60 total 80 min is \$65 + \$30 tip = \$95 total 110 min is \$88 + \$35 tip = \$115 total	✓ Yes, 60 min is \$67 90 min is: \$103 2.0 hours is \$142 OR Add time to your regular session
How much are Non-Member Massages?	50 min is \$78 + \$20 tip= \$98 total 80 min is \$114 + \$30 tip = \$144 total 110 min is \$156 + \$35 tip = \$191 total	60 min is \$92 90 min is \$132 2.0 hours is \$172 (includes energy work , if desired)
Do Members get Guest Passes for Friends?	✓ Yes, for one Intro Priced Massage; Guest is responsible for tip	✓ Yes, our Spoil-A-Friend Cards can be given to anyone who is new, and is good for a 90 min Introductory Massage at the VIP rate of \$67. No Tip expected.